

CASE STUDY

\$2 Million Generated for Complex Site Closure

A historic imaging and technology company had sold a 30-acre manufacturing site outside London, its last remaining manufacturing facility. A wide range of surplus assets including gas turbines, generators, internal transportation, and machine tools had to be expediently sold and removed from the facility.

The company faced several challenges with this endeavor:

Thousands of assets were spread across multiple buildings and floors

The site needed to be cleared within a six-month timeframe

Nearly all site employees had left, taking with them knowledge of the assets

Liquidity Services managed all aspects of this facility closure



1

Identified and cataloged all assets across the site using unparalleled asset expertise and historical data



2

Sold assets through online auctions and direct sales marketed to our global buyer base



3

Led facility clearance process to ensure all assets were removed by deadline and according to health and safety regulations



4

Provided buyer support and ensured timely payment

RESULTS

\$2 million recovered

for surplus assets



6,000 bids from 130 bidders

from over 30 countries



Over 1,000

lots sold



Liquidity Services managed every aspect of the site closure from asset identification through compliant removal, helping our client meet its closure timeline and generate significant recovery.

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